

ASX Release

23 November 2023



DUG Technology 2023 AGM Chairman's Address

Good afternoon, everyone, my name is Frank Sciarrone, the Chairman of DUG Technology and it is my pleasure to welcome you to the Company's 2023 Annual General Meeting.

I am delighted to report on a fantastic year of progress for DUG, through a combination of our people, our technology and an improvement in market conditions, we have set a number of financial records following some tough years.

Our revenue increased by 51% to US\$50.9 million which included record services revenue of US\$40.3 million. Together with a focus on our cost base, this generated record high earnings with an EBITDA of US\$15.1 million and NPAT of US\$4.9 million.

Operating cash generation was a record US\$13.4 million which placed the Company in a solid net cash position of US\$5.2 million at the end of the year.

The order book for our services business which generates around 80% of revenue, was US\$27.9 million at 30 June 2023, a 26% increase on the previous year.

You will hear in Matt Lamont's address that we've continued to add to the order book into FY2024.

With the strength of our order book, coupled with improved access to asset finance facilities to support organic growth through increasing compute capacity, we are confident of being both well-positioned, and well-funded, for a strong 2024 financial year.

In July 2023, we announced the award of A\$5 million from the WA State Government in support of our new planned Geraldton HPC Campus. Tender submissions are still being received for this from building contractors ahead of final Board approval. Construction on the new facility could commence in 2024.

On behalf of the Board, I would like to acknowledge the significant contribution of our staff over the past 12 months. To execute and manage the increased growth under challenging economic conditions is a credit to all of them.

To you, our shareholders, I thank you for your continued support. The Board and management are committed to continuing to deliver on our long term growth plans and have a number of exciting organic opportunities to pursue in the new year.

This ASX Announcement has been approved for release by the Board of DUG Technology Ltd.

ENDS

For more information:

DUG Technology Ltd

T. +61 9287 4100

DUG Investor Email: investor@dug.com

DUG Investor Centre: www.dug.com/investor-centre

About DUG

DUG is an ASX listed technology company, headquartered in Australia, that specialises in analytical software development and reliable, green, high-performance computing (HPC). The company is built on a strong foundation of applied science and a history of converting research into practical, real-world solutions. DUG delivers innovative software products and cost-effective, cloud-based HPC as a service backed by bespoke support for technology onboarding. DUG's expertise in algorithm development and code optimisation enables clients to leverage big data and solve complex problems.

DUG is a global company with offices in Perth, London, Houston and Kuala Lumpur, supporting a diverse industrial client-base that includes radio-astronomy, biomedicine and meteorology, as well as the resource, government and education sectors. DUG designs, owns, and operates a network of some of the largest and greenest supercomputers on Earth. The company continues to invest and innovate at the forefront of software and HPC, working towards a climate-positive future.

To learn more, please visit www.dug.com.